



APRA-Virginia Fall 2016 Meeting Agenda

Wednesday, November 9, 2016

Bon Secours Heart Institute

7001 Forest Avenue, Richmond, VA 23230

- 9:30 a.m. Registration and continental breakfast**
- 10:00 a.m. Welcome**
- 10:15 a.m. Bigger Than a Database Conversion: How We Built a Better System**
Panelists – Blake MacIver, Virginia Commonwealth University; Cassie Hunt, Washington & Lee University; Amy Holland, Faison Center; & Trey Hartt, ART 180
Moderator – James Parrish, Virginia Commonwealth University & Bijou Film Center
- 11:15 a.m. Scholarship Presentation #1**
- 11:25 a.m. Break**
- 11:30 a.m. Share the Knowledge – Your Team’s Favorite Report or Tool**
Kristin Richardson – Director Prospect Development, Virginia Commonwealth University (moderator)
- 12:30 p.m. Lunch & Chapter Meeting**
- 1:30 p.m. Advocacy Roundtables**
Nick Sollog – Founder & CEO, The Sollog Group (moderator)
- 2:30 p.m. Break**
- 2:35 p.m. Scholarship Presentation #2**
- 2:45 p.m. The New Family Foundation: Donor Advised Funds (and What You Should Know)**
Lindsey Nadeau – Associate Director, Presidential & Principal Gifts Research, George Washington University
- 4:00 p.m. Meeting adjourns**